

# Action Plan

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The Recruiter Accelerator Club

Now comes the hard bit! How are you going to put into practice what you have learnt today?

Make sure the target date is realistic and think about what support/ materials you may need to achieve the action.

## Session 1 - Getting the basics right

Learning:

Action:

Target date:

## Session 2 - Planning/ Strategy and Market Mapping

Learning:

Action:

Target date:

## Session 3 - Making the approach

Learning:

Action:

Target date:



# *Action Plan*

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## Session 4 - Overcoming objections with flair!

Learning:

Action:

Target date: